

JUNE DORAL B2G1F PROMOTION #800433											
					D O R A L (6M)				JUNE PROMOTION		
					LT MEN 100	ULT LT 100	FF BOX 100	LT BOX 100			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	UPC	26357	25358	25359	25360	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #541874) (PER SKU)
375878	N/A	YES	McLANE NE (Consolidated #607865) Call D.Cook for	28.40 99.40	15	30	30	30	I WILL PLACE ORDER W/KATHY	5/18/98	426
									P/Pymt	8907.50	26.25
761406	1448	REQUIRED	KLEIN CANDY	10.67	6	12	12	12	8,150.65	5/18/98	160
		Use 'Judy'		37.33					P/Pymt	4447.00	10.30
649920	1519	051898A	TRIPIFOODS	3.07	2	4	4	4	<del>2,773.99</del>	5/18/98	46
		Call for appt @ (716) 822-7400 (#672483)		10.73					P/Pymt	68.60	14
										349.00	3.50
REGION TOTALS				189.60	23	46	46	46	2688.79		689
Region Allocation				274	161						
				-161							
Residual				113							

8119-0331  
ER 3351-01  
514.50 @ 105 Pa.  
8119-0345  
205.80  
8119-0351

JUNE TRANSFERS / DORAL B2G1F #800433 (BPE)											
PRODUCT PULLED BY 16XX: <span style="background-color: black; color: black;">(4) 16XX OFFERS TO BE POSITED BY 16XX</span>											
From 11XX		From 12XX		From 13XX		From 17XX		From 18XX		From 21XX	
SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style
0	0.00	0	0.00	124	28.93	495	115.50	0	0.00	0	0.00
N/A	0.00	N/A	0.00		35.00		126.00	N/A	0.00	N/A	0.00
SLEEVES	0		0		149.8		539.28		0		0
OFFERS	0		0		3,150		11,340		0		0
TOTAL SLEEVES / DISPLAYS TO BE TRANSFERRED TO 16XX:											TOTAL OFFERS
11XX	12XX	13XX	17XX	18XX	21XX						
0	0	149.8	539.28	0	0						

504 SMS504N1

SALES MATERIALS SYSTEM

04/29/98 09:57

## ALLOCATION TRANSFER INQUIRY

FN

Item Number.....: 541874 DOR CONV/GAS B2G1F DISPLAY KIT-6/98

Optional: From Location: \_\_\_\_\_ To 16XXXX

Optional: Starting Date: \_\_\_\_\_ (YYMMDD)

&lt;&lt; Found 3 transfers &gt;&gt;

Amount From To Date ----- User Transferring Information -----

540 17XXXX 16XXXX 04/21/98 S16 WSAPC 17XX R VESCHIO (412) 257-9760

150 13XXXX 16XXXX 04/24/98 506 WSADD 13XX M GOODMAN (610) 280-9114

360 13XXXX 16XXXX 04/27/98 506 WSADD 13XX M GOODMAN (610) 280-9114

360 Too Many!  
Transferred back

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---  
Help Retrtn Bkwrđ Frwrđ Main

51861 1539

506 SMS506N1

SALES MATERIALS SYSTEM  
ALLOCATION TRANSFERS (SPREADSHEET FORMAT)

04/29/98 09:58

FN \_\_\_\_

Location: 16XXXX 16 BUFFALO REGION

Item Name: 541874 DOR CONV/GAS B2G1F DISPLAY KIT-6/98

SKU: SKU Pack: 1.000

A/R/D/T	Available	Transfer to Amount	A/R/D/T	A/R/D/T	Available	Transfer to Amount	A/R/D/T
16XXXX	210	210	13XXXX				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---  
Help Retrn UPD TOP Bkwrđ Frwrđ Main

51861 1540

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO.

A11 - BPEA11N2

ALLOCATION BY SALES LEVEL

04/23/98 03:25 PM

NEXT-FN :

SALES LEVEL: 16 BUFFALO REGIO	DORAL	DORAL	DORAL	DORAL
PROMOTION : 800433	MEN	ULT	FF	LT
PERIOD : 806-00	LT	LT	BOX	BOX
	100	100	100	100
	B2G1F	B2G1F	B2G1F	B2G1F
ALLOCATION:	30	60	60	60
SALES LEVEL AVAILABLE :	7	14	14	14
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1622 SYRACUSE DIVISION	21	42	42	42
1626 BUFFALO DIVISION	2	4	4	4

ADD A SALES LEVEL

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

Main

*Transferred  
back to Phila  
4/23/98*

51861 1541